***Company Notes***

## Atul Products

THE twelfth annual report of Atul Products, the Kasturbhai chemicals and dyestuffs concern, reveals that it is doing better than ever before. Fixed assets expanded by Rs 29 lakhs and inventory by Rs 6 lakhs during 1959. Sales rose by 23 per cent to Rs 354 lakhs; gross profit on them almost doubled and rose as a percentage of sales from 18 per cent to 29 per cent. Earnings before tax more than doubled from Rs 35 lakhs to Rs 82 lakhs. Increase in tax provision, however, has allowed net earnings to rise from Rs 34 lakhs to Rs 41 lakhs only.

Net earning on capital invested has improved from 9 to 11 per cent and on net worth from 15 to 18 per cent. Net earning per equity share has gone up from Rs 17 to Rs 22; *net* dividend has been reduced from Rs 10 to Ks 8.33 for Rs 12 gross).

All the plants of the company worked satisfactorily and without interruption throughout the year. The plant for manufacture of phosphorus trichloride has been commissioned: a pari of its production will be consumed by the naptha plant and the rest will be sold. The erection of the sulphuric acid plant will be completed shortly, while foreign exchange loans have been secured for a BON acid plant and a caustic soda plant, both of which are expected to be ready Mil 1961.

The investment of Rs 1 crore in Atic. a joint enterprise with Imperial Chemicals, has aimed a dividend of Rs 6 lakhs for the first time.

The company has received Government sanction for construction of an additional lam and power plant and the manufacture of fast colour bases, additional quantities of azo and napthol dyes and intermediates for dyes and pharmaceuticals. Foreign exchange, loans for the import component of this programme are being arranged.

Negotiations are proceeding with Ciba of Basle for technical and financial collaboration in a subsidiary company which will manufacture urea formaldehyde adhesives, melamine formaldehyde and dicynandimide glues and intermediates for sulfa drugs.

## Amar Dye-Chem

DESPITE the grant of licences for import of foreign napthols and bases, which compete with domestic products, the sales of Amar-Dye-Chem rose by about 65 per cent to Rs 172 lakhs in 1959. Profit margin on them shot up from 14 per cent to 35 per cent. The tax holiday enjoyed by the company so far is over now, but net earnings (after tax of Rs 11 lakhs) have nearly quadrupled to Rs 41 lakhs.

Net earning on capital invested has risen four times to 36 per cent, and has shot up per equity share from Rs 15 to Rs 65. A first equity dividend of Rs 12 has been declared.

Rs 30 lakhs has been ploughed back against a dividend distribution of Rs 9 lakhs; Rs 3 lakhs has been provided for arrears of depreciation. Gross capital formation during the year was Rs 29 lakhs, fixed assets accounting for Rs 12 lakhs and inventory for Rs 17 lakhs.

An effort is being made to improve the quality of products still further. II types of Arnarthols and 16 types of fast bases are manufactured now. The lay-out of plant and buildings is being altered, and a switch-over to the dry process of making BON acid is contemplated during the current year.

A licence for the manufacture of 500 tons of basic and acid dyes of TPM series, in collaboration with Montecatini, has been obtained.

An incentive scheme for labour has been introduced to raise labour productivity.

## Alembic

NET sales of Alembic Chemicals in 1959 rose from Rs 219 lakhs to Rs 243 lakhs, and gross profit margin on them improved slightly from 14 per cent to 15 per cent. Net profits* after tax have gone up from Rs 15 lakhs to Rs 18 lakhs. The latter represents 10 per cent on capital invested and 13 per cent on net worth.

Net earning per equity share is Rs 25 after making proportionate allowance for new share capital. Dividend is Rs 16 gross or Rs 11.20 *net* against Rs 12 *net* in the previous year.

The company spent Rs 40 lakhs on expansion of fixed assets and Rs 13 lakhs on additional inventory during the year.

## Jyoti

THE installation of a separate manufacturing plant for electrical products and the shift of manufacturing operations from the old to the new plant has adversely affected the working results of Jyoti in 1959. Sales increased slightly from Rs 111 lakhs to Rs 113 lakhs, but gross profit margin on them declined from 14 per cent to 12 per cent. Net earnings after lax have remained constant at Rs 7 lakhs.

Net earning on capital invested has, consequently, gone down from 13 per cent to 8 per cent, and on net worth from 22 per cent to 16 per cent. Net earning per equity share after making proportionate allowance for new share capital has come down from Rs 28 to Rs 20. *Net* dividend has been reduced from Rs 12 to Rs 8.33 or Rs 12 gross.

The company spent nearly Rs 11 lakhs on expansion of fixed assets and Rs 21 lakhs on additional inventory during the year, making a total gross capital formation of Rs 32 lakhs. It is adding hydraulic turbines and generators to the three present lines of production, hydraulic pumps, electric motors, and switchgear and switchboards. Orders have been secured for 15 hydro generating sets ranging from 31.5 KVA to 315 K V A.

## Sen Raleigh

AFTER a period of stagnation in 1958. Sen-Raleigh Industries of India has been able to raise its sales by 33 per cent to Rs 294 lakhs

## Bombay Gas

*(Continued from p* 1051)

thanks are due to Shri S. Chowdhury, your General Manager & Secretary and Mr. Ruggles. your Chief Engineer, without whose invaluable assistance, it would not have been possible for your Company to carry on the production and distribution of gas at an un-economic selling rate in face of continually rising costs.

THANK You.

NOTE : This document does not purport to be a report of the proceedings of the Annual General Meeting.

## Elphinstone Mills

*(Continued from p* 1055)

would continue to rely on their assistance in maintaining and enhancing the prosperity of the Company in the years to come.

THANK YOU

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